

# Brian Hafner

## Javascript Full Stack Developer

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*From an initial role as a computer programmer, my career evolved in the Japanese financial sector through a natural progression encompassing, systems, administration, analysis, and sales and marketing to the COO role overseeing all operations. I have updated my coding skills to include HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, and Express. Additionally, knowledgeable in financial markets, hedge funds and real estate as well as fluency in Japanese.*

### **EDUCATION**

#### **University of California, San Diego**

July 2017 – January 2018

##### *UC San Diego Extension - Javascript Full Stack Web Development*

An intensive 24-week long boot camp dedicated to designing and building web applications. Skills learned consisted of HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, Handlebars JS, & React Js.

#### **University of South Carolina, Columbia, South Carolina**

May 1991

##### Master of International Business Studies

#### **International Christian University, Mitaka, Tokyo, Japan**

August 1989 – May 1990

##### Japanese Language Study

#### **Oklahoma State University, Stillwater, Oklahoma**

May 1988

##### Bachelor of Arts in Economics

### **APPLICATIONS BUILT**

#### **H2GO**

- In a team of three people, we developed a single page surf spot application that is easy to use via a simple UI.
- We developed this using Javascript and JQuery; APIs: Google Maps v3, Firebase Realtime database, Firebase Authentication and Spiccast; Styling and functionality: we used Bootstrap for styling and modals for user authentication and error catching
- <https://brianhafnertech.com/Apps/H2GO/index.html>

#### **Texting Application**

- A texting application which allows individuals to dynamically chat with one another. Data persistence coupled with a user display allows for an easily accessible chat history. Interactive features are also available, such as a GIF generator.
- Sole developer using Firebase Realtime Database and Firebase Authentication
- <https://friendlychat-9c556.firebaseio.com/>

## **RELEVANT EXPERIENCE**

- My coding career began at age 14 programming in BASIC on a TRS-80 Model 1. At age 16 I began database development using dBase II on an Osborne computer.
- Throughout high school and college I continued database programming, including at a local bank and at the Kredit Bank in Antwerp, Belgium.
- Throughout my financial career in Tokyo I included database development, along with other job functions including a convertible bond trading system at Kidder Peabody and commission reporting system for Japanese Equities at Barclays Capital.
- At Japan Advisory, by 2006 I had developed a system based on MS Access and Visual Basic for Applications that was handling the trading, booking and reporting of up to \$100 mil. / day in Japanese equities and derivatives.

## **PROFESSIONAL EXPERIENCE**

### *Real Estate Advisor / Consultant (July 2011 – present)*

<b>Lexington Asset Management - Consultant</b>	July 2011 - Feb 2014
<b>Orion Management &amp; Realty (San Diego, CA) – Registered with CALBRE</b>	Mar 2014 - Sep 2015
<b>SVN Asset Advisory Group (San Diego, CA) – Registered with CALBRE</b>	October 2015 – June 2016
<b>Berkshire Hathaway (San Diego, CA) – Registered with CALBRE</b>	July 2016 – March 2017
<b>Coldwell Banker (San Diego, CA) – Registered with CALBRE</b>	April 2017 - present

I worked with Lexington Asset Management on real estate syndication and investors relations. This included deals in both southern California and across other parts of the country.

### *Financial Markets – Tokyo, Japan (July 1991 – June 2011)*

#### **Director**

**UMJ SINGAPORE PTE LTD, Singapore & Tokyo** March 2005 -- March 2006

A platform created in Tokyo (United Managers Japan Inc) by the principals of Japan Advisory (see below) to support and provide quick fund launches (one every three months). The Singapore office which I set up (including all the legal work, hiring, finding office space etc) served as the management company to house all trading and operating functions.

- Investigated options and designed the initial structure of the non-Japan entities of the group
- Coordinated various lawyers and service providers to complete the launch
- Implemented operational processes, accounting and reporting systems, and interfaces to prime brokers
- Oversaw the operations of the Japan office

July 2000 - May 2008

## **Chief Operating Officer**

### **JAPAN ADVISORY LLC, Tokyo**

The Tokyo office of JH Whitney Investment Management, the US investment and hedge fund group, recognised as one of the longest standing and best performing private equity firms in the world. From startup (as Administrative Officer) in 2000 I helped to build the operation to one of 40 employees advising US\$3b in assets.

- Member of the initial team planning and establishing the firm in 2000
- Oversaw day-to-day operations and ensured that appropriate financial and structural resources were in place during growth
- Liaison and reporting to corporate headquarters in the USA
- Implemented and managed all the computer and telecommunications systems
- Administered payroll, commissions, project management assignments and security systems
- Liaised with financial advisors and legal counsel on financial, tax, and regulatory issues
- Appointed as a director and representative of various offshore entities in the Cayman Islands and Singapore
- Set up UMJ Singapore in 2005 (see above)

July 1997 - June 2000

## **Associate Director, International Sales & Trading**

January 1995 - June 1997

### **Business Analyst, Japanese Equities**

#### **BARCLAYS CAPITAL (BZW SECURITIES), Tokyo**

The investment arm of this global bank headquartered in the United Kingdom.

- Provided clients with news, analysis and trade ideas, and managed sales of Nikkei, Topix, JGB and Euroyen futures and options
- Wrote a daily market commentary on the equity, bond and short-term interest futures markets distributed both internally and externally
- Covered clients for cash JGB and repo trades
- Reported to Equities COO on the implementation of departmental projects
- Dual reporting role to IT head included responsibility for the development of a commission reporting system and the delivery of other new systems

## **QUALIFICATIONS**

**Fluent in Japanese** -- Japanese Proficiency Exam Level 2

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